



Product Management @ Belnet

PoP Event - June 14th 2019

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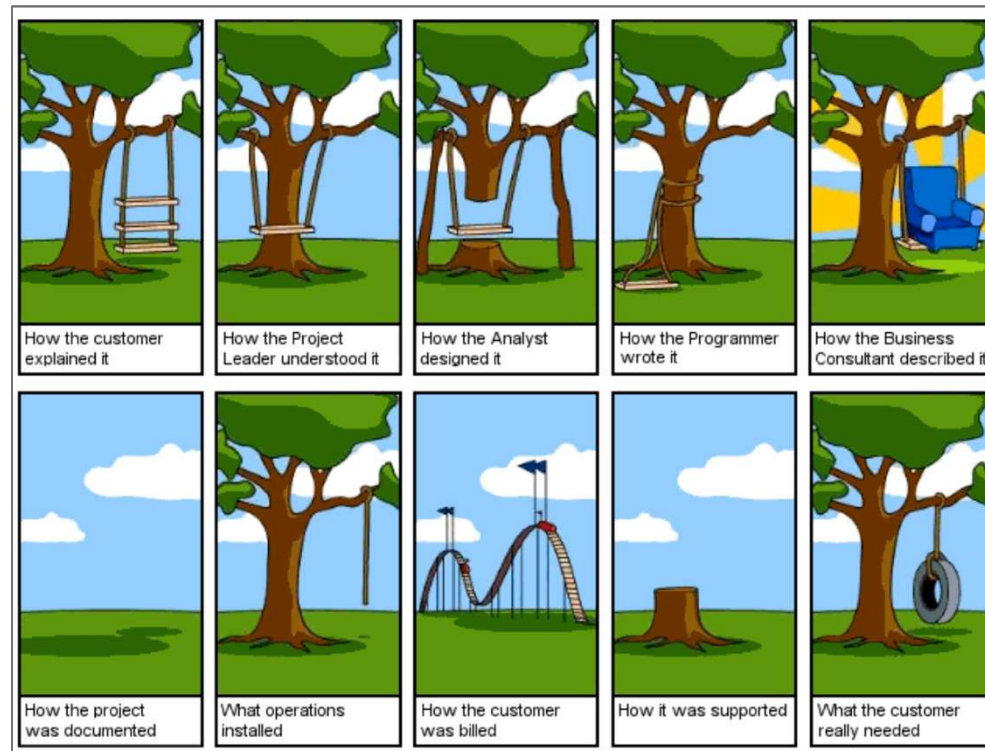
Agenda



- Product Management @ Belnet
- What's in it for you
- Connectivity: Evolution 40Gbps-100Gbps
- Needed input on:
 - Study: Antispam Solution
 - Study: Belnet & GéANT Cloud Solutions



Why Product Management



Why Product Management



All teams aligned to

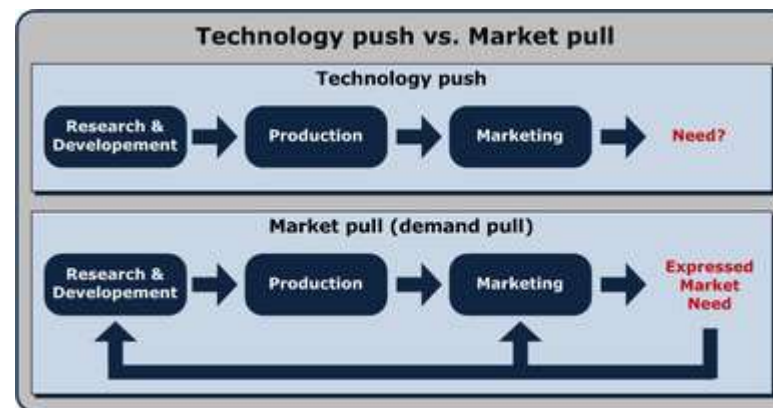
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Why Product Management



- From Technology-driven organization to Market-driven



Why Product Management



<https://www.productschool.com/blog/product-management-2/top-companies-to-work-for-as-a-product-manager-in-2019/>

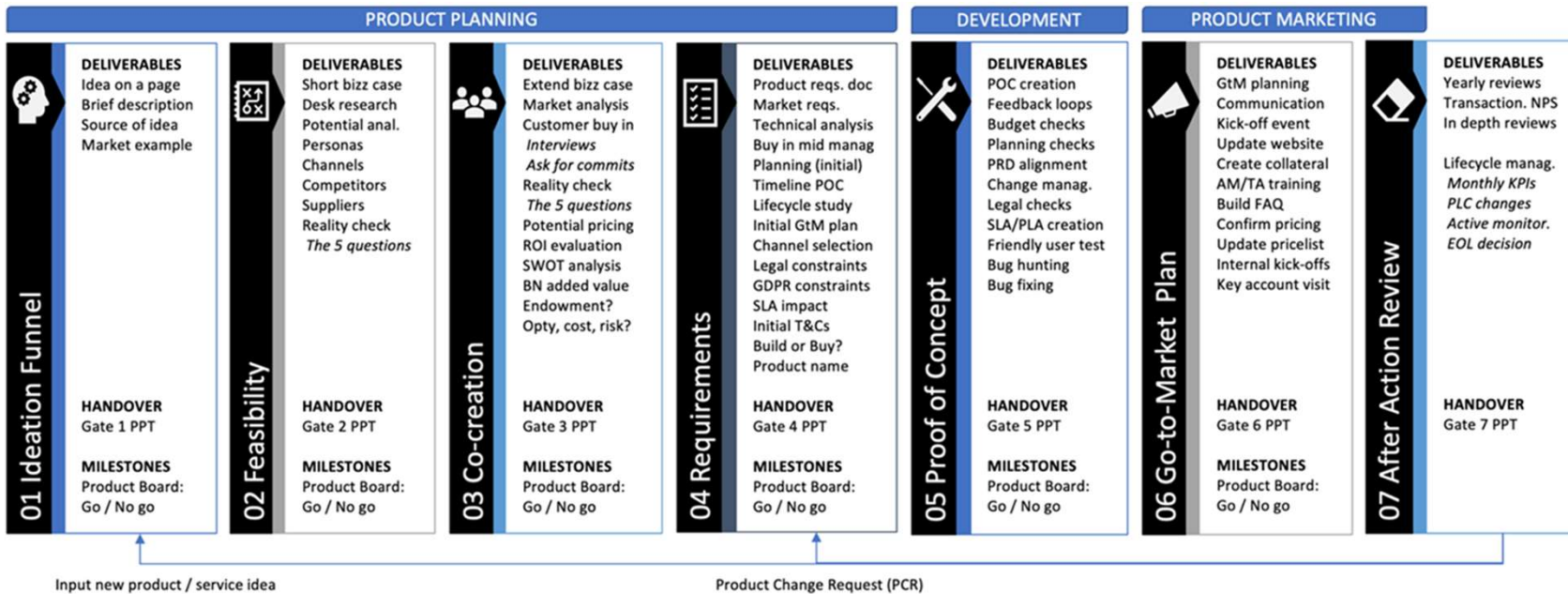
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Product Management @ Belnet

- Identify your **problems** and **needs**
- **Solving** market problems
- **How:**
 - **Dedicated** Product Management **team**
 - **Governance** framework & **process**



Product Management @ Belnet



What's in it for you?



- **Objective:**

- Provide solutions that match your needs and those of the whole Belnet community

- During **Market Research:**

- Provide feedback/ your view on network infrastructure and associated services topics >> your voice / view is important !

- During **Co-Creation:**

- Possibly be involved during PoC and your feedback could be included



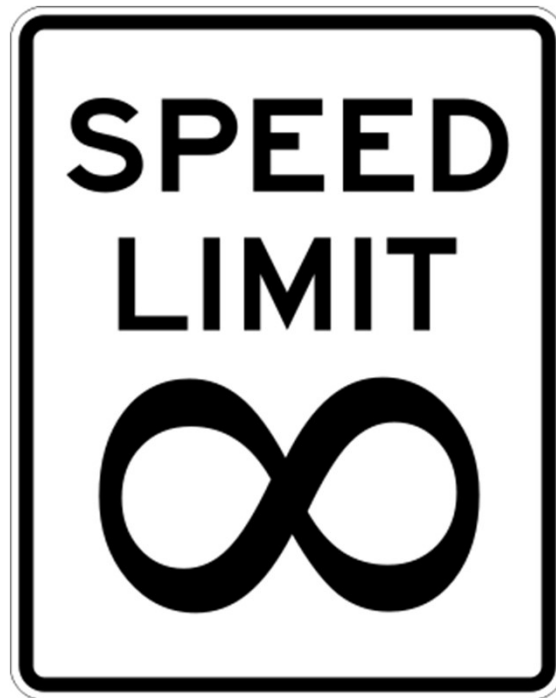


What is currently going on.

6/14/2019
Cloud Management



Evolution to 40Gbps-100Gbps



Antispam and Cloud solutions



- Internal study started to identify exact needs and problems encountered on:
 - Antispam solution
 - Cloud Solutions – new GéANT tender:
 - Do you have a Cloud strategy?



Antispam Solution



- We are studying the requirements to update/replace the current Antispam Solution
- We need your input on problems and needs that you are currently facing related to Antispam solutions

Cloud Solutions



- We are studying and identify requirements for new Cloud Solutions at the Belnet Community
- GéANT already has a Cloud Catalogue which will be replaced by a new tender with extended offering in 2020-Q1
 - GéANT Cloud already offers you:
 - Reduced prices
 - Use the services directly, without running your own tender / call-for-competition.
- We need your input on problems and needs related to Cloud solutions

Next step



- Visits / VC will be scheduled in coming weeks to discuss these topics with you



A photograph of two women standing in a large, ornate museum or gallery. The woman on the left is older, with short white hair, wearing a light-colored cardigan over a white top and white trousers. The woman on the right is younger, with long brown hair, wearing a brown cardigan. They are both smiling and looking at each other. The background shows a grand interior with high ceilings, arched windows, and classical architectural details. A blue horizontal band is overlaid across the middle of the image, containing the text 'Thank you for your attention'. In the bottom right corner, there is a logo for 'Belnet' with the tagline 'dedicated connectivity'. A decorative graphic of white wavy lines is on the right side of the image.

Thank you
for your attention

Belnet
dedicated connectivity



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