OCRE Overview & Microsoft (Bechtle) – Webinar

Jean-Pierre Aerts – Product Management



Agenda

Start	END	Topic	Who	Function
10.00	10.15	Belnet & OCRE Géant	Jean Pierre Aerts	Product Manager Belnet
10.15	10.30	Bechtle & OCRE	Manuel Liesenfeld	Head of Sales Development Europe Public Sector
		Bechtle Belgium OCRE team	Frank Schouwaerts	Sales Manager Belux Public Sector
10.30			Mark Fitzsimons	Senior Education Specialist
		Azure in the OCRE framework	Lien Deleenheer	Education Lead Belux
	11.30		Benjamin Nizet	Account Manager Education
11.30	11.45	LinkedIn Learning	Andrée-Anne LeBlanc	OCRE lead Benelux
			Nicola Doherty	OCRE lead EMEA
11.45	12.00	Q&A	ALL	
			Gino van Essen	Cloud Consultant
			Jean-François Saint- Pierre	Business Development Manager Microsoft

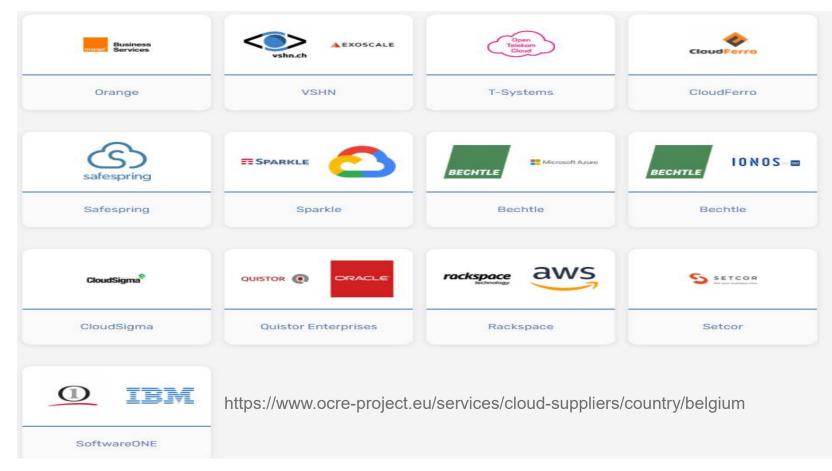


OCRE @ Belnet

- Belnet acts as a referrer but will guide you in making the right decisions and getting in contact with the right people.
- Contracts are signed between the customer (institute) and the partner/provider itself.
- Huge offer for laaS, SaaS, PaaS. There will also be a "Earth Observation" tender for Copernicus satellite data processing services built on the DIAS platform.



OCRE @ Belnet





OCRE Partners & Benefits: What is important to you?

Consultancy Cloud migration services Earth Observation data

Traffic costs Discounts / Other Benefits Free Credits GDPR

Identity & Access Management

Cloud Credits for students

Security Scalability

Storage (Schrems II) Customized Solutions

Analytics and Intelligence capabilities

Easy learning curve

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