# Why Arxus chose to partner with BNIX

A tale of two clouds

Erlend Schenkels Managing Partner, Arxus



#### Arxus in a nutshell

A Managed Cloud Service Provider made of up 50+ cloud enthusiasts.

An "Azure First"-approach in a hybrid world.



Founded in 2008. (Over a decade of experience delivering custom made solutions.)





We are part of De Cronos Groep, a diverse collection of innovative IT businesses.



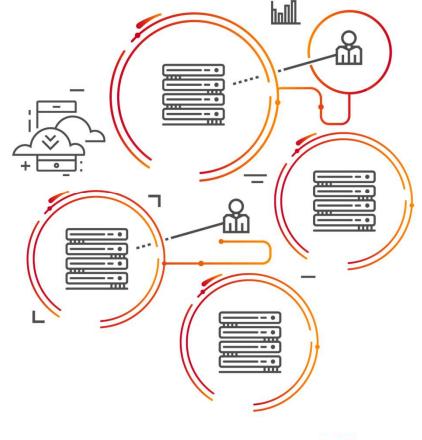
Certified teams providing tailored Azure and Microsoft 365 solutions.



A team of 50+ enthusiastic cloud experts and +500 customers.



Focused on creating long-term partnerships to build truly future-proofed business.



ARXUS

## Our goal? Let customers focus on their **core business**

- We know that every company says that nowadays. But **we bring it into practice**.
- We **guarantee** that the cloud environment of our customers is fully taken care of.
- We provide the **management and maintenance of their infrastructure**. Including optimal performance and security, as well as **local support**.





### Our biggest added value? Azure managed services

- We offer managed services on both our **Cronos private cloud** and on **Azure public cloud** as well.
- We **completely rebuilt these from the ground up**, to fit the opportunities the Azure cloud offers in terms of management, maintenance, monitoring, security and automation.
- The result is Azure managed services: a **futureproof managed service offering**.



### Why **Azure** is our first choice?

- As an **open and flexible platform**, Azure enables us to quickly build, deploy, manage, and scale cloud infrastructure to meet your needs.
- It will future-proof a business and empower employees to operate efficiently, helping them to stand out from the competition.
- 70+ compliance offerings, security embedded at every phase of development, continuous updates... that makes Azure the **secure cloud platform** option.





### But solid solutions in **private & hybrid cloud** as well...

- A strong footprint in **3 Belgian Tier 3+ datacenters.** This allows us to offer full redundant private & hybrid cloud solutions.
- Guarantee that customer data permanently remains in Belgium, combined with an ISO 27001 certificate for data protection. This results in top-level privacy & security measures.
- We offer a lot of hands-on expertise in **hybrid cloud** architecture.





#### Where does **BNIX** fit in this story?

Since we're operating in a hybrid world, this is **a tale of two clouds**.

The partnership with BNIX offers us **interesting advantages** for both our private Cronos cloud as for our Azure public cloud.



#### BNIX and our **hybrid cloud**



Low-latency & fast network access to Azure Public Cloud

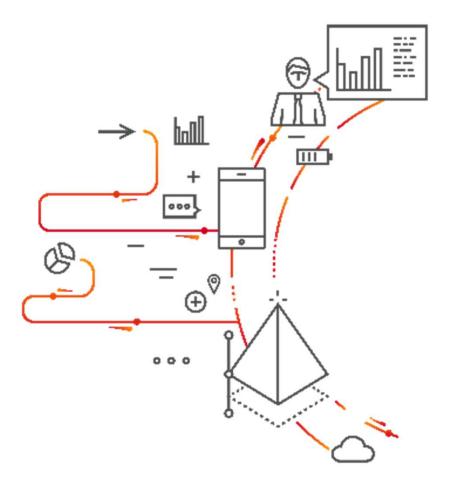


Directly exchange traffic with all other BNIX members

(we love to add Telenet & Proximus too) Sufficient bandwidth for efficient migrations to Azure Public Cloud



High-speed connection with large CDN's as Akamai, Cloudflare, etc.





### **Ready** to embrace business first cloud solutions?

Get in contact and we'll have an Arxus expert reach out to answer any questions and get the ball rolling.

Message us at info@arxus.eu to find out more about how we can help your start-up on the path to success.

#### **Our Office**

Veldkant 35D 2550 Kontich Belgium +32 (0)3 451 36 42





